JANUARY 2025

Building Resilient Leadership in Financial Services Organizations: Lessons for 2025 and Beyond

Stuart T. Smith SENIOR VICE PRESIDENT & PRINCIPAL



As the inflationary environment steadily subsides, new challenges are surfacing in the financial services industry. Organizations are expected to face a <u>low-growth</u>, low-interest environment throughout 2025, heavily shaped by shifting geopolitical dynamics, ongoing technological disruptions, and evolving compliance demands. Amid these uncertainties, <u>customer expectations</u> regarding service, security, and personalization are experiencing a rapid rise.

In this high-pressure playing field, the financial services leadership teams that thrive are adept at identifying opportunities and threats. More importantly, they are resilient—*actively* innovating, transforming, and empowering their organizations through times of change.

Building and Maintaining a Resilient Financial Services Organization

To understand the significance of resilient leadership, we must first recognize the value of organizational resilience. Finserv organizations do not excel in turbulent times with inflexible strategies but rather the ability to swiftly navigate market challenges, transforming potential roadblocks into stepping stones. As <u>McKinsey</u> puts it, "Resilient organizations don't just bounce back from misfortune or change; they bounce forward."

However, fostering resilience across the financial services organization first requires investment in top talent. When executives are adept at integrating adaptability into processes, departments, and individual skill sets, they initiate a powerful cycle. Their <u>strategic leadership</u> drives a culture of resilience and employee empowerment, which in turn attracts more agile leaders, who set the stage for resilience once again. As the organization scales, the cycle perpetuates the constant evolution of strategies—for example, the development of new wealth management services—as economic and market conditions change.

This underscores the importance of understanding what sets resilient leaders apart and aligning <u>executive search</u> efforts accordingly. In the financial services industry, organizational resilience correlates with leadership teams that display a few particular traits:

- Adaptability: Embracing change and innovating based on market conditions.
- **Strategic Decision-Making:** Balancing risks and opportunities under pressure, then regularly reassessing and reshaping strategies over time.
- **Mentorship:** Empowering and inspiring team members to make optimal decisions for now and the future.
- **Visionary Thinking:** Anticipating and proactively shifting strategies to align with future trends and challenges.

Emotional intelligence—in particular, the ability to manage stress, maintain composure, and pick up on emotional cues from team members—can also be a core indicator of leadership and change management excellence.

Why Resilient Leadership Is Critical in 2025 and Beyond

The urgency of building resilient leadership teams is greater than ever. While some financial services leadership teams have been hesitant to adopt sweeping initiatives, global regulators have grown adamant about fortifying banks and, therefore, the economy. Governing bodies in the U.S., E.U., and U.K. are <u>establishing frameworks</u> that require finserv organizations to strengthen cyber risk management, improve vendor oversight, and otherwise demonstrate an ability to withstand disruptions.

Resilient leadership teams—complete with executives who demonstrate the aforementioned traits—can guide organizations to turn stringent guidelines into opportunities. They look between the lines for ways to pair compliance with profitability; for instance, by driving the development of <u>sustainable banking</u> products that meet ESG standards or leveraging compliance technology to efficiently adapt to regulations. Plus, they recognize the challenges ahead and proactively plan the next step.

Preparing for the Future

It is not enough to hire resilient leaders for the present. The <u>banking talent shortage</u> is set to increase in severity as retirements rise, increasing competition for high-performing finserv executives—even in organizations that demonstrate outstanding adaptability. To sustain the productive cycle of resilience, financial services organizations must actively *develop* agile leaders within their teams.

Executives must be tasked with integrating resilience into leadership development programs. By passing down their knowledge and mindsets to staff members and management teams, current top talent can promote organization-wide resilience that lasts through successors. Key initiatives can include:

- Mentorship programs where seasoned executives share their agile approach to dynamic markets and guide employees to leverage it.
- Cross-functional projects that promote knowledge-sharing and break down silos that hinder individual and organizational agility.
- Scenario-based training that simulates real-world challenges, like responding to Federal Reserve rate cuts, new regulations, or economic downturns.

• Feedback loops, in which leaders or peers review responses to real or simulated crises, identifying strengths and areas for improvement.

Even top-performing financial services leadership teams should be challenged to improve their own resilience over time, too. Measuring resilience with key performance indicators (KPIs), like revenue recovery rate after a disruption or time to market for new finserv solutions, can set benchmarks that challenge leaders to further their own development and innovation.

In the ever-changing financial services industry, the value of resilient leadership is sky-high. Disruptions will persist, and executives must be capable of continuously unearthing opportunities in the midst of challenges, while also empowering their teams to adapt. How will your organization prioritize resilient talent in 2025 and beyond?